



## NEWS RELEASE

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### For Immediate Release

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### *MILES CHEMICAL SELECTS DATACOR'S*

*ON-DEMAND* **eCHEMPAX**<sup>®</sup>

### *TO ENHANCE CUSTOMER SERVICE*

Miles Chemical, a leading full-line Southern California chemical distributor, is using Datacor's eChempax<sup>®</sup> solution to improve customer service. With eChempax, Miles Chemical can now provide their sales force and customers with real time on-demand information on order status, sales history, and product usage through their computers or blackberry devices. eChempax shortens the sales cycle with faster response to customer needs. Customers can view order history, check on order status, receive MSDS immediately, even place their own orders on line. Transactions are direct, accessible and accurate. "We are always looking for ways to better serve our customers and become more internally efficient" states Miles Chemical President, Anthony Miles. "eChempax is a tremendous tool that can be utilized by both our sales people and customers." Miles Chemical also uses Datacor's Chempax VB ERP software providing them with total supply chain management.

### **ABOUT MILES CHEMICAL**

A privately owned corporation, Miles Chemicals was established in 1996 and currently based at 12801 Rangoon Street, Arleta, California 91331. Miles Chemical is a leading Southern California chemical distributor. They also provide services such as Custom Blending, Waste Services, and Inventory Management. Miles Chemical provides just-in-time delivery of chemicals with their own fleet of trucks to its customers in the metal manufacturing, surface finishing, printed circuit board, industrial, food, personal care,

nutraceutical and municipal industries. For more information, visit [www.mileschemical.com](http://www.mileschemical.com) or call 818.504.3355.

### **ABOUT DATACOR**

Datacor has been at the forefront of providing ERP software for the chemical process industries since 1981. Occupying a unique niche in the information technology industry, Datacor currently services more than 500 chemical related industries throughout the world.

Datacor's helps companies improve performance through the use of state-of-the-art information technology. Datacor's world-class information systems and practical consulting together solve critical business problems. For more information, visit [www.datacor.com](http://www.datacor.com), email at [sales@datacor.com](mailto:sales@datacor.com) or call 973-822-1551.